



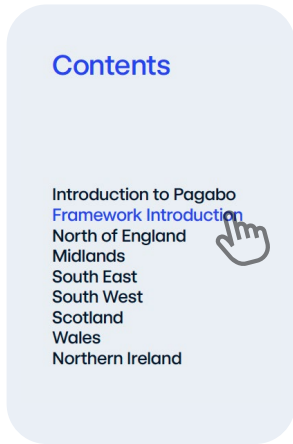
# Food Broker Services Framework Guide

Pagabo are acting as an agent for this Framework Agreement, on behalf of the Contracting Authority host [Red Kite Learning Trust](#)



# How to use this guide

Follow our pointers to easily find your way around this guide.



The Contents in this guide is completely interactive. If you hover over the section you want you'll notice it changes colour. Click on it and you'll be taken straight to where you need to go.



Click the Pagabo O to get back to the Contents page and then easily jump to another part of the guide.



When you spot this arrow, it indicates a hyperlink that will directly lead you to the relevant information.

For the best experience navigating this user guide, we recommend downloading it to your device and opening it in Chrome.





# Pagabo

## Let's build it better

Public sector procurement can be challenging and time consuming. At Pagabo, we aim to make it quicker, simpler and more effective.

Our Food Broker Services Framework connects you to suppliers for ordering your catering supplies through a portal with one invoice. It's free to access, easy to use and fully compliant with UK public procurement law.



Information accurate as of 18th Nov 2024

Pagabo

# Food Broker Services Framework





## Contents

Information accurate as of 18th Nov 2024

[Click to view other solutions  
available from Pagabo:](#)

To find out more about Food Broker Services Framework,  
please visit [pagabo.co.uk](https://pagabo.co.uk) or email us at [info@pagabo.co.uk](mailto:info@pagabo.co.uk)



Pagabo

# An introduction to Pagabo



# Reasons to choose Pagabo

We're a different kind of Framework provider. With over 100 years combined experience in procurement, we understand your challenges and work to deliver the most value possible from your projects.

1.

**We deliver:** We won't let you down when it comes to delivering the number of bids your project needs. Whether its 3, 4 or more – we work closely with the contractors and consultants to make sure it happens.

2.

**No project, no fee:** We don't believe in engagement fees. We share the risk in the early stages of the process by only charging fees once your project officially starts on site. We don't charge a fee on Pre-Construction Services Agreements.

3.

**Your contract, your way:** Our Frameworks are compatible with any contract type, whether its NEC, JCT or your own organisations.





# Other key benefits of using Pagabo:



## Simplicity

We take the complication out of procurement, so all our Frameworks are free to access and easy to use.



## Support

We provide support and advice throughout your project, from feasibility to handover through to completion.



## Transparency

We don't hide costs. Our fees are fully transparent and charged as an agreed percentage of the construction costs.



## Flexibility

Whether it's a Direct Award or Further Competition, our Frameworks support a range of procurement processes.



## Stability

We monitor the financial stability of our contractors to ensure they continue to be a safe pair of hands for your project.



## Value for money

Each of our contractors has met rigorous selection criteria around quality of work and competitive pricing.





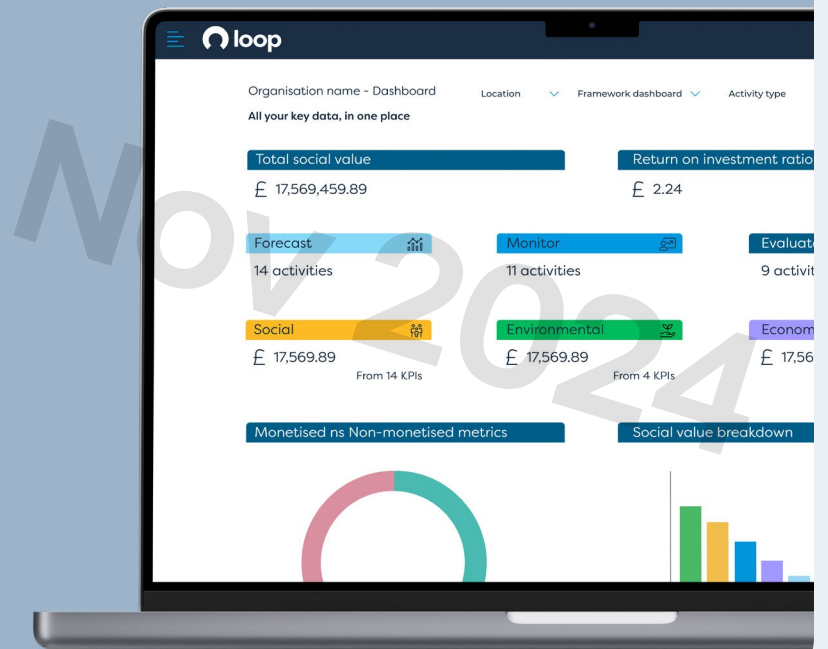
# Delivering real social value with Loop

Driving real, meaningful social value and social impact is at the heart of what we do at Pagabo. Through our unique Social Value Calculator, we are able to calculate your social, economic and environmental impact and the financial value, in real monetary terms, of that impact.

Pagabo adds value through our frameworks by supporting social value at the feasibility, business case development, planning, procurement, delivery and maintenance stages of your investments.

And, as part of our ongoing social value commitment, we have made Loop software FREE to access on all Pagabo procured projects. Providing you with all the information and tools you need to report on the social value impact of your project.

To find out more about FREE access to Loop call us on 01482 975883



# As of November 2023, our frameworks enabled £6.16bn in social value.

## Apprentices

Total number  
1,864

Total value  
£52,142,013

## New Jobs

Total number  
7,082

Total value  
£193,904,193

## Safeguarded Jobs

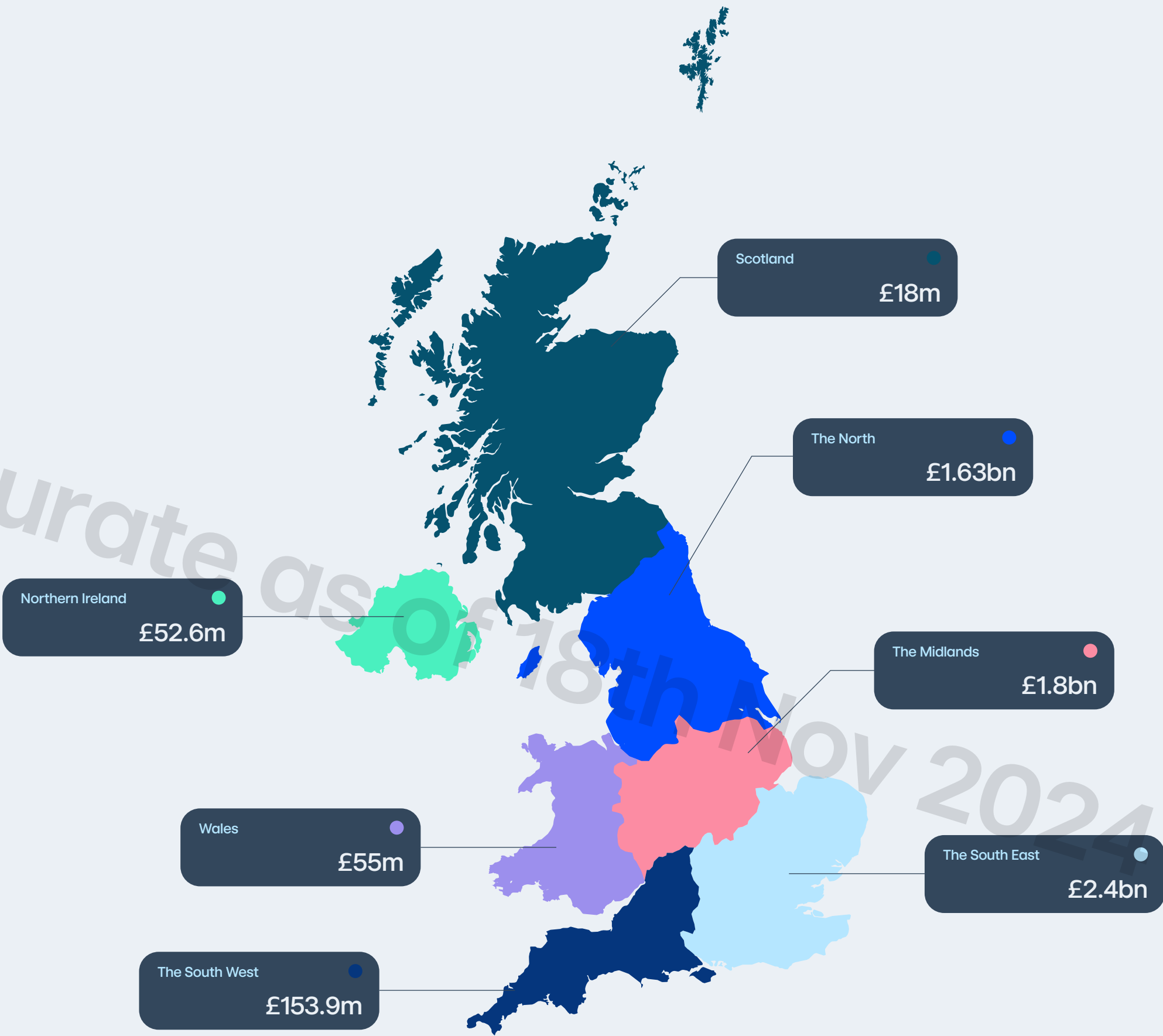
Total number  
28,366

Total value  
£775,820,127

## Work Placements

Total number  
2,259

Total value  
£2,592,856

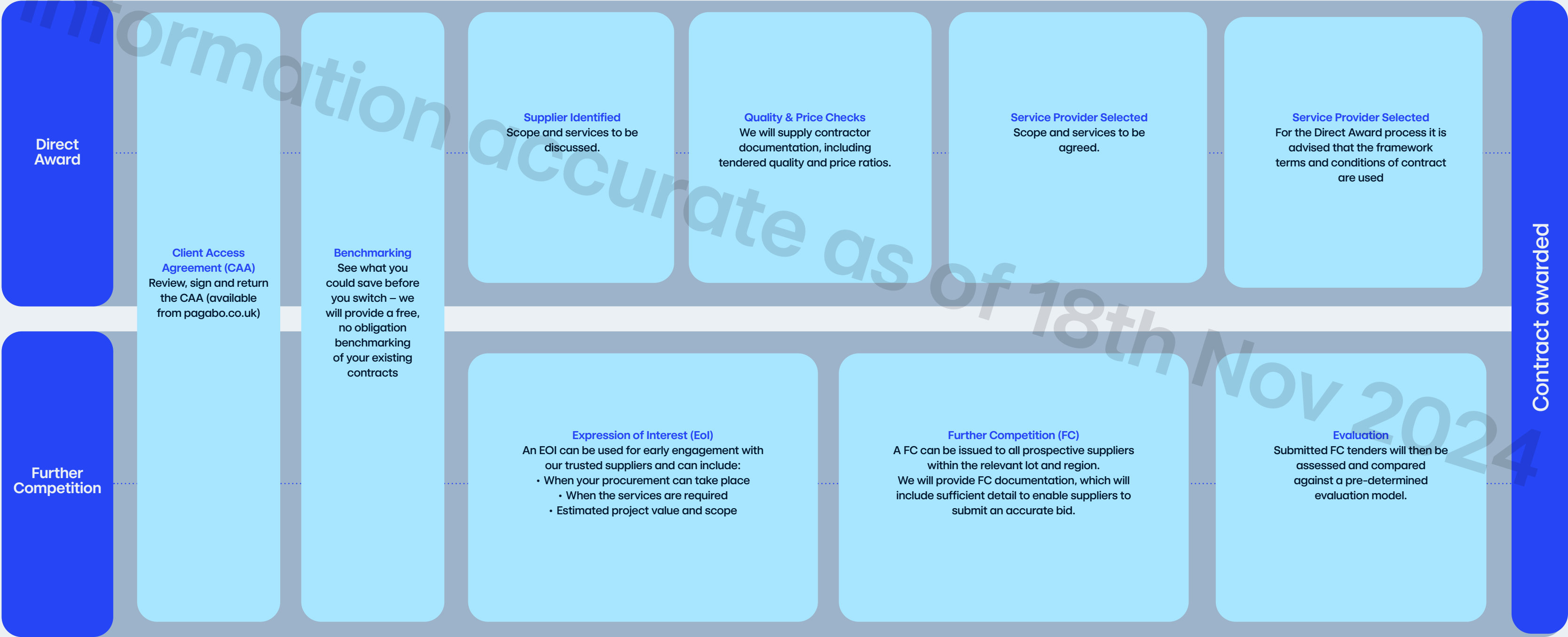




# Appointing your supplier

Whether it's a Direct Award (DA) or Further Competition (FC), our frameworks make appointing a supplier easier and more effective.

Throughout the process, we help co-ordinate the appointment on your behalf, liaising with you, the contracting authority and the suppliers.





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Pagabo

# Framework introduction





# Food Broker Services Framework

An all in one solution for managing your catering procurement.

Our framework provides you and your catering team with instant and compliant access to procure all of their catering supplies using a single supplier.

The appointed supplier will provide an online portal through which you can order everything you require on a single purchase. Orders can be made to multiple suppliers, which are collated under a single invoice to ensure significant time saving. Performance of the supply chain is also monitored by the framework supplier, ensuring that the school is getting the best value for money, taking into account both cost and quality of food.

This framework has one lot with two suppliers that cover the whole of the country.

Contract Award Notice Reference: 2024/S 000-022966



# What service does this framework cover?

The providers on the framework offer software solutions that enables an in-house catering team to be able to place a single order on a portal. This is then disaggregated and sent to the relevant members of the catering supply chain, resulting in a single invoice being raised.

This process saves the catering team members valuable time, as well as being able to give them insights in to their spending patterns. The framework suppliers will work with the client to provide market insights to help ensure that client is getting best value for money, taking into account both cost and quality of food.

## How your organisation can work with the framework

By working with one of the providers on the framework, your organisation doesn't need to run a protracted and expensive tender process to able to appoint your catering supply chain members. In fact, working with a chosen provider to identify the members of the supply chain, which could be your current suppliers, a range of suppliers from the appointed provider or mixture.

This provides the flexibility to meet your organisation's requirements whilst maintaining both quality and value for money.





Framework facts:





# End-to-end procurement support

With over 100 years' experience, our team can help yours to make the right choices and find the best supplier for you, whatever your requirements.

## Services

- ✓ Tailored cost reductions that deliver the best value for your operation
- ✓ Ongoing price management, limiting market-led price increases to an absolute minimum
- ✓ Proactive supplier management, delivering best in class service to you
- ✓ Hands-on account management meaning we become an extension of your team

## Systems

- ✓ Significantly reduced administrative workloads
- ✓ Improved visibility, transparency and control over spending
- ✓ Easier adherence to allergen and nutrition legislation
- ✓ Easy management of menus, stock and ordering

## Expertise

- ✓ Full market expertise – we are impartial and work with all suppliers that suit your needs
- ✓ Access to Industry insight, latest innovation, and best industry practice
- ✓ Support to achieve industry accreditations/ awards
- ✓ Processes designed to achieve sustainability and local purchasing aims
- ✓ CIPS qualified teams who are only a phone call away

## Culture

- ✓ Bespoke services tailored to your desired outcomes
- ✓ Completely impartial, transparent and professional in our dealings
- ✓ Experience and expertise supporting clients from across the public sector
- ✓ Networking and insight events to allow you to enhance skills and make connections



All regions

LOT 1

# Supplier breakdown Food Broker Services Framework

# Lots & supplier breakdown

LOT

1

Lot 1 – £Unrestricted

To find out more about our Food Broker Services Framework,  
please give us a call on 01482 975883, email [info@pagabo.co.uk](mailto:info@pagabo.co.uk) or  
visit [pagabo.co.uk](http://pagabo.co.uk)

| Core Supplier | Scotland | North | Midlands | South West | Wales | South East | Northern Ireland |
|---------------|----------|-------|----------|------------|-------|------------|------------------|
| Allmanhall    | ✓        | ✓     | ✓        | ✓          | ✓     | ✓          | ✓                |
| EF-group      | ✓        | ✓     | ✓        | ✓          | ✓     | ✓          | ✓                |
| Pelican       | ✓        | ✓     | ✓        | ✓          | ✓     | ✓          | ✓                |

This framework is free to access and easy to use. To start using the framework, please complete the Client Access Agreement (CAA) available at [www.pagabo.co.uk](http://www.pagabo.co.uk)

As part of our ongoing service, we will co-ordinate the appointment and manage the performance of the suppliers on your behalf. For more information please call 01482 975883



**PAGABO®**

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