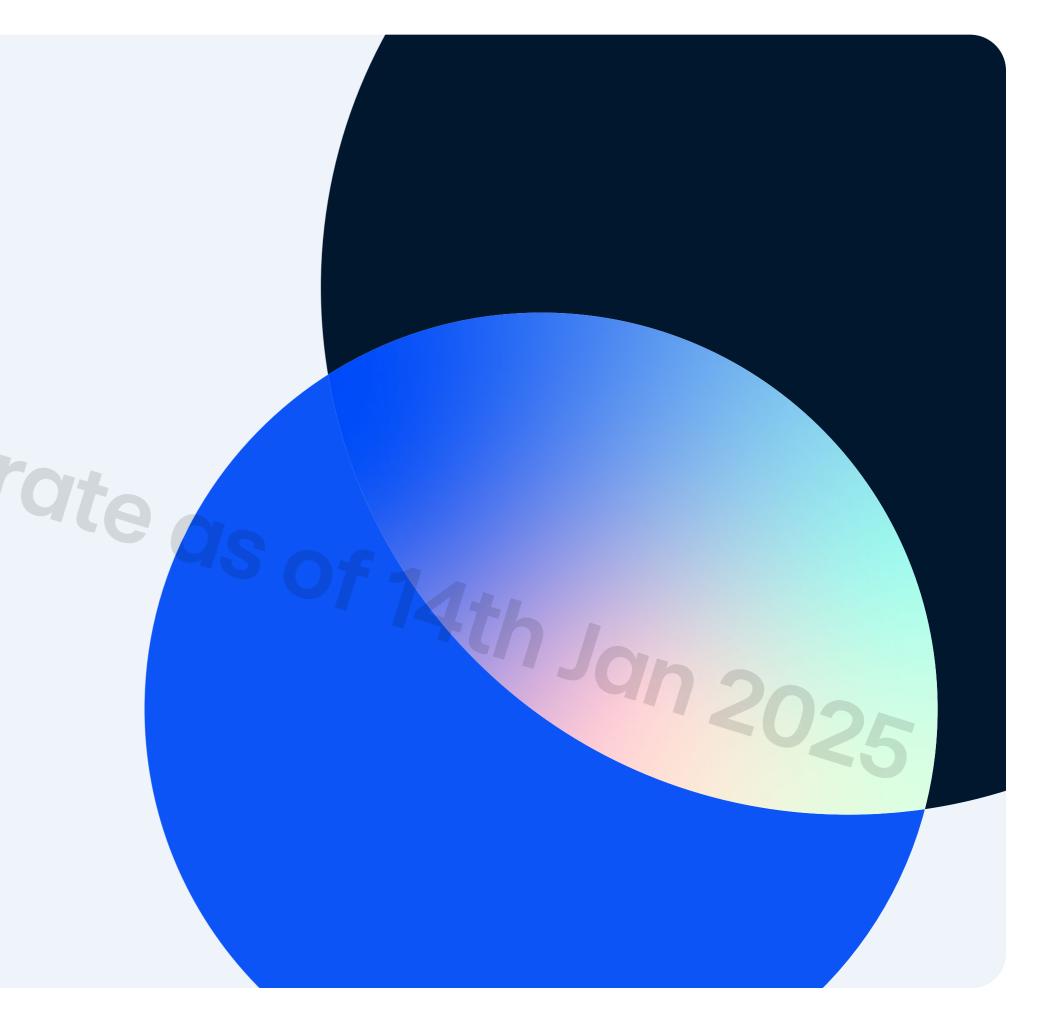
PAGABO®

Total Facilities

Management Framework Guide



Pagabo are acting as an agent for this Framework Agreement, on behalf of the Contracting Authority host Red Kite Learning Trust



How to use this guide

Introduction to Pagabo Framework Introductor North of England Midlands
South East South West Scotland Northern Ireland

over the section you want you'll notice it changes colour. Click on it and you'll be taken straight to where you need to go.

Follow our pointers to euch around this guide.

Click the Pagabo O to get back to the Conter and then easily get back to the Contents jump to another part of the guide.



arrow, it indicates a hyperlink that will directly lead you to the relevant information.

When you spot this

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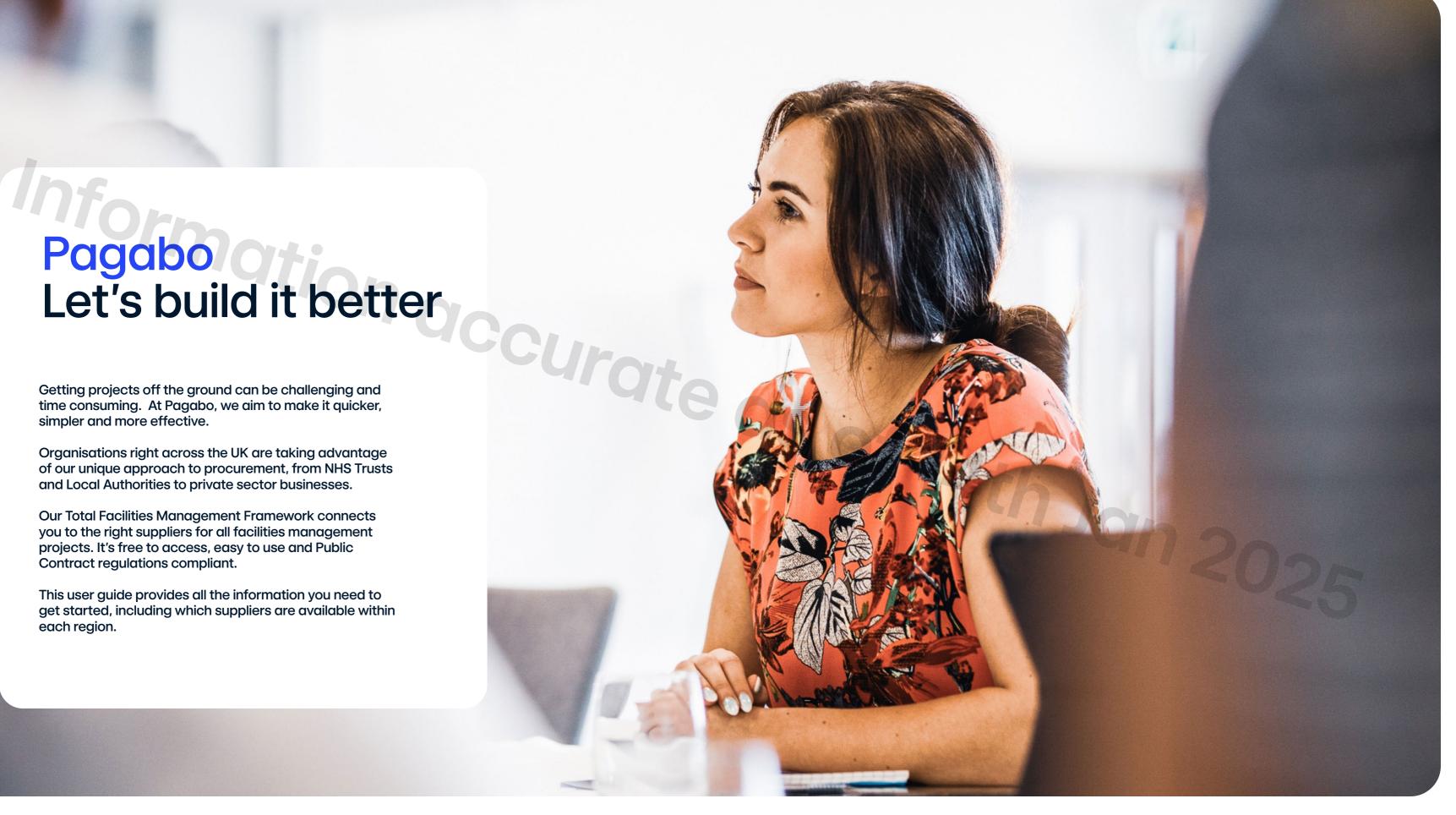
For the best experience navigating this user guide, we recommend downloading it to your device and opening it in Chrome.

Getting projects off the ground can be challenging and time consuming. At Pagabo, we aim to make it quicker, simpler and more effective.

Organisations right across the UK are taking advantage of our unique approach to procurement, from NHS Trusts and Local Authorities to private sector businesses.

Our Total Facilities Management Framework connects you to the right suppliers for all facilities management projects. It's free to access, easy to use and Public Contract regulations compliant.

This user guide provides all the information you need to get started, including which suppliers are available within each region.







Contents

Information accurate as of 14th Jan 2025

To find out more about the Total Facilities Management Framework, please visit pagabo.co.uk or email us at info@pagabo.co.uk

Information accurate as

Pagabo

An introduction to Pagabo

Reasons to choose Pagabo

We're a different kind of Framework provider. With over 100 years combined experience in procurement, we understand your challenges and work to deliver the most value possible from your projects.

We deliver: We won't let you down when it comes to delivering the number of bids your project needs. Whether its 3, 4 or more – we work closely with the contractors and consultants to make sure it happens.

No project, no fee: We don't believe in engagement fees.

We share the risk in the early stages of the process by only charging fees once your project officially starts on site.

Your contract, your way: Our Frameworks are compatible with any contract type, whether its NEC, or your own organisations.



Other key benefits of using Pagabo:



Simplicity

We take the complication out of procurement, so all our Frameworks are free to access and easy to use.



Support

We provide support and advice throughout your project, from feasibility to handover through to completion.



Transparency

We don't hide costs. Our fees are fully transparent and are charged at an agreed percentage of the project costs.



Flexibility

Our frameworks support a range of procurement processes to help your project be procured in an efficient manner.



Stability

We monitor the financial stability of our suppliers to ensure they continue to be a safe pair of hands for your project.



Value for money

Each of our suppliers has met rigorous selection criteria around quality of work and competitive pricing.



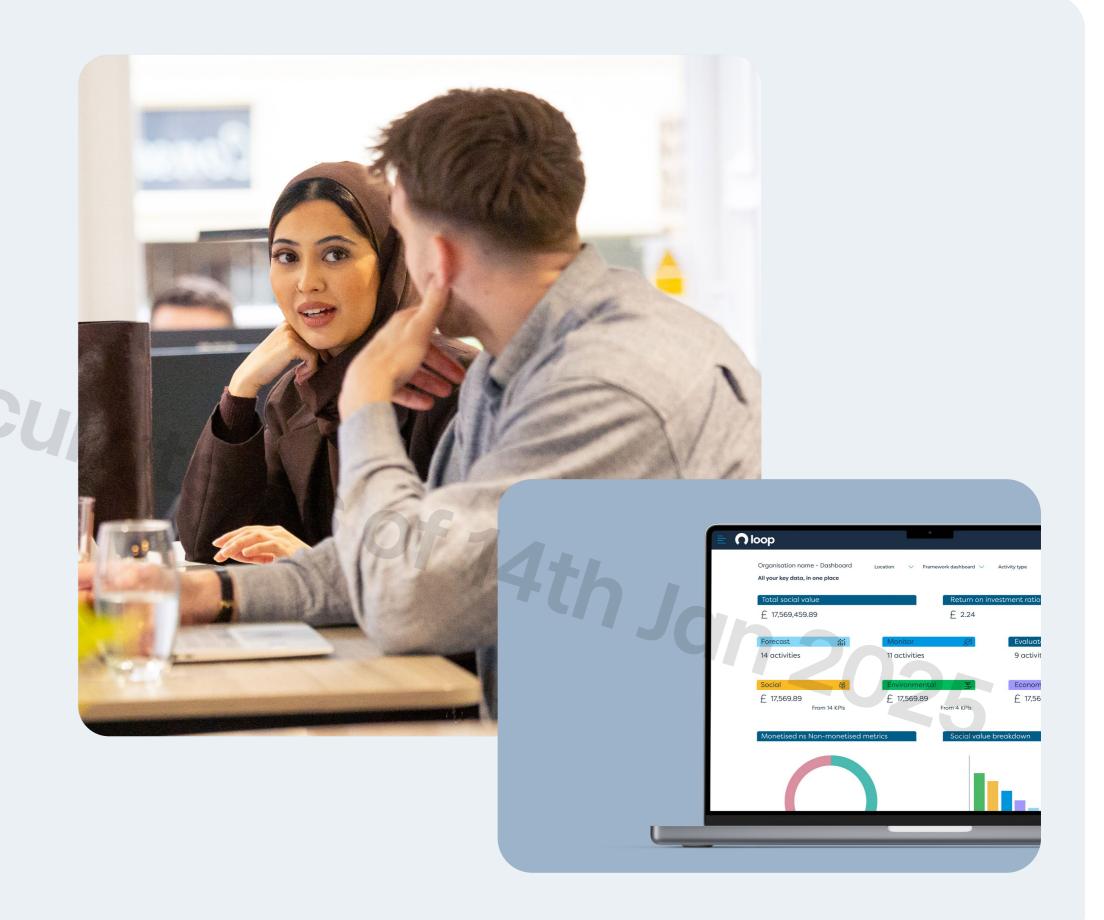
Delivering real social value with Loop

Driving real, meaningful social value and social impact is at the heart of what we do at Pagabo. Through our unique Social Value Calculator, we are able to calculate your social, economic and environmental impact and the financial value, in real monetary terms, of that impact.

Pagabo adds value through our frameworks by supporting social value at the feasibility, business case development, planning, procurement, delivery and maintenance stages of your investments.

And, as part of our ongoing social value commitment, we have made Loop software FREE to access on all Pagabo procured projects. Providing you with all the information and tools you need to report on the social value impact of your project.

To find out more about FREE access to Loop call us on 01482 975883



As of November 2023, our frameworks enabled £6.16bn in social value.

Apprentices

Total number 1.864

Total value £52,142,013

New Jobs

Total number 7.082

Total value £193.904.193

Safeguarded Jobs

Total number 28,366

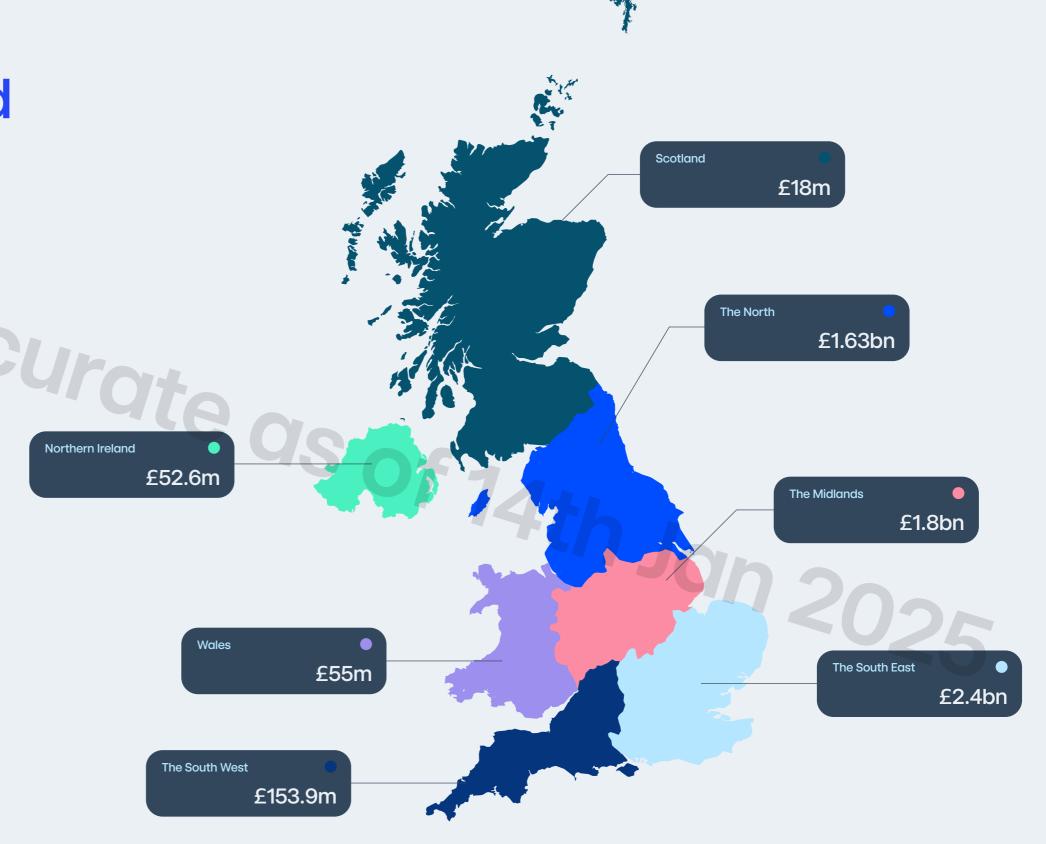
Total value £775,820,127

Work Placements

Total number 2,259

Total value £2,592,856





Appointing your supplier

Whether it's a Direct Award (DA) or Further Competition (FC), our frameworks make appointing a supplier easier and more effective.

Throughout the process, we help co-ordinate the appointment on your behalf, liaising with you, the contracting authority and the suppliers.

Direct Award Supplier Identified

Scope and services to be discussed.

Quality & Price Checks

We will supply contractor documentation, including tendered quality and price ratios.

Service Provider Selected

Scope and services to be agreed.

Service Provider Selected

For the Direct Award process it is advised that the framework terms and conditions of contract are used

Client Access Agreement (CAA)

Review, sign and return the CAA (available from pagabo.co.uk)

Expression of Interest (EoI)

An EOI can be used for early engagement with our trusted suppliers and can include:

- When your procurement can take place
 - When the services are required
- · Estimated project value and scope

Further Competition (FC)

A FC can be issued to all prospective suppliers within the relevant lot and region.

We will provide FC documentation, which will include sufficient detail to enable suppliers to submit an accurate bid.

Evaluation

Submitted FC tenders will then be assessed and compared against a pre-determined evaluation model.

Further Competition Contract awarded

Information accurate as

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Framework introduction



Total Facilities Management Framework £Unrestricted

The Total Facilities Management (TFM)
Framework is designed to provide public sector organisations across the UK with a robust and compliant procurement solution for facilities management services.

The framework is divided into six distinct lots, catering to varying contract values and types of services, and is structured to deliver a comprehensive range of facilities management services through a Public Contracts Regulations 2015 (PCR2015) compliant process.

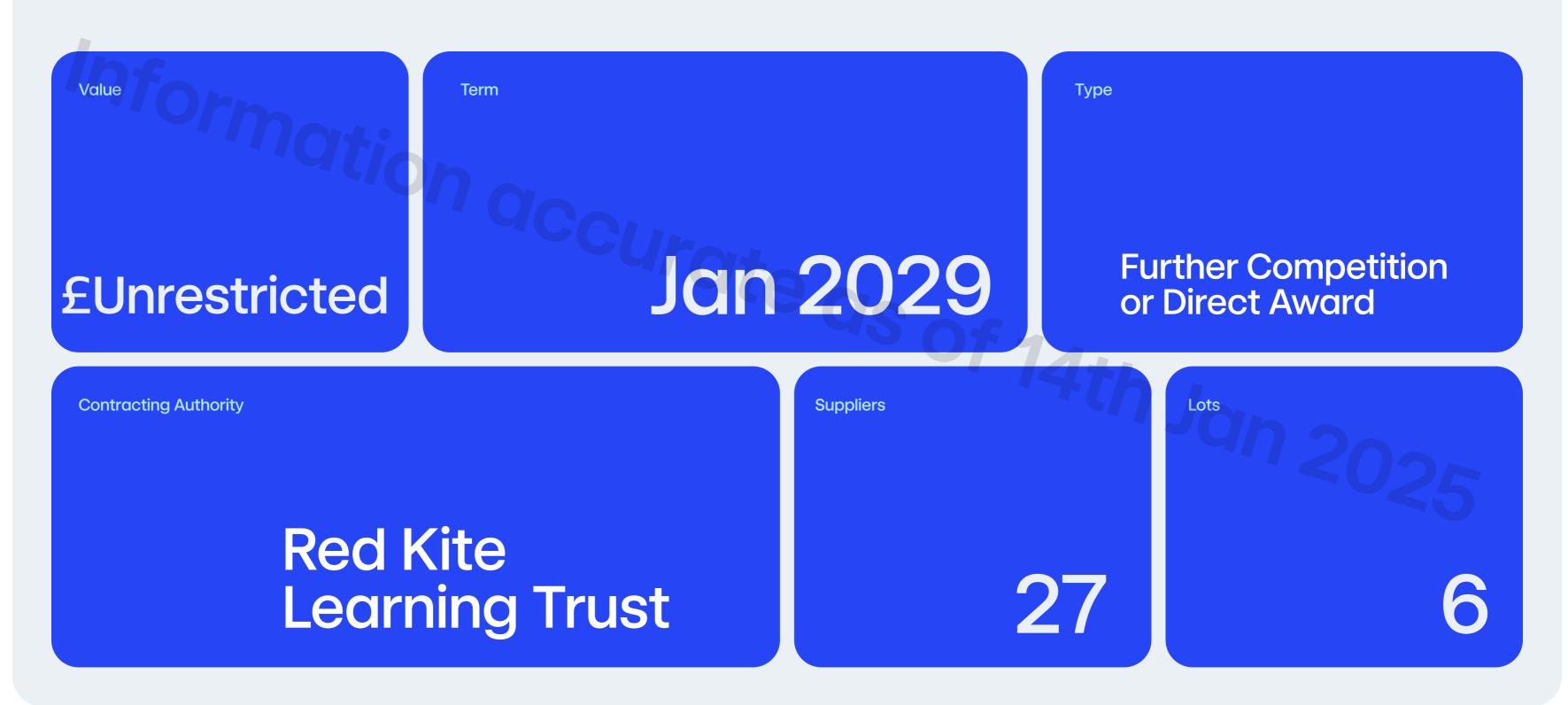
This framework covers the full spectrum of facilities management needs, encompassing both hard and soft services.

Lots & supplier breakdown

To find out more about Total Facilities Management framework, please give us a call on 01482 975883, email info@pagabo.co.uk or visit pagabo.co.uk

Information accurate as of 14th Jan 2025

Framework facts:



LOT 1

Total Facilities
Management
Services up to £1m
annual Call Off
Contract Value

Core Suppliers – Total Facilities Management Services up to £1m annual Call Off Contract Value

Core Supplier	Scotland	North	Midlands	South West	Wales	London & South East	Northern Ireland	UK
Ascot Services UK Ltd		Ø	Ø					
BAM FM Ltd	Ø	Ø	Ø	Ø	⊘	Ø	Ø	Ø
Galliford Try Facilities Management Ltd	•	Ø	Ø		Ø	Ø		
GFM Ltd	•	⊘	Ø	Ø	Ø	Ø	Ø	Ø
H&J Martin Ltd		⊘					Ø	
MTX Contracts Ltd	•		Ø	Ø	Ø	Ø	Ø	Ø
Sewell Facilities Management Ltd								
Space Solutions (Scotland) Ltd	Ø	Ø	407					

LOT 2

Total Facilities
Management
Services £1m+
annual Call Off
Contract Value

Core Suppliers – Total Facilities Management Services £1m+ annual Call Off Contract Value

Core Supplier	Scotland	North	Midlands	South West	Wales	London & South East	Northern Ireland	UK
BAM FM Ltd	②	Ø	Ø	•	Ø	•	⊘	
Eric Wright FM Ltd		Ø	Ø					
Galliford Try Facilities Management Ltd	Ø	Ø	Ø		Ø	Ø		
GFM Ltd	•	Ø	Ø	Ø	Ø	Ø		
H&J Martin Ltd		⊘					Ø	
Dalkia Facilities Ltd	•		Ø	Ø	Ø	Ø	Ø	
Kier Places		4 G G	•	Ø	Ø	Ø		
Macro	Ø	O	0	Ø	Ø	Ø	Ø	Ø
MTX Contracts Ltd	Ø	Ø	O		Ø	Ø	Ø	Ø
VINCI Facilities	Ø	Ø	Ø		O	Ø	Ø	Ø
					07 5			

LOT 3

Hard Facilities
Management
Services up to £1m
annual Call Off
Contract Value

Core Suppliers – Hard Facilities Management up to £1m annual Call Off Contract Value

Core Supplier	Scotland	North	Midlands	South West	Wales	London & South East	Northern Ireland	UK
Ascot Services UK Ltd		Ø	Ø					
BAM FM Ltd	Ø		Ø	Ø	Ø	Ø	Ø	
CBES Ltd	Ø	Ø	Ø	Ø	Ø		Ø	
CBRE Managed Services Ltd	O	Ø	Ø	Ø	Ø	Ø	Ø	Ø
Dowds Group	0/6						⊘	
Galliford Try Facilities Management Ltd			Ø		Ø	Ø		
GFM Ltd	⊘			Ø	Ø	Ø	⊘	Ø
H&J Martin Ltd	⊘	•					⊘	
Dalkia Facilities Ltd	Ø				Ø	Ø	Ø	
Sisk Rail		Ø	Ø	0	•	Ø		
Lancer Scott Facilties Management				O	07			
Lorne Stewart Facilities Services		Ø	Ø	Ø	•	KITL		
Morgan Sindall Property Services		Ø	Ø					
MTX Contracts Ltd	⊘	Ø	Ø	Ø	Ø	Ø		
SEE Services Ltd	⊘							
Thermatic Technical FM Ltd						Ø		
Veolia Energy & Utility Services UK Ltd	⊘				Ø	Ø	⊘	
Whitehead Building Services				Ø				

LOT 4

Hard Facilities
Management
Services £1m+
annual Call Off
Contract Value

Core Suppliers – Hard Facilities Management £1m+ annual Call Off Contract Value

Core Supplier	Scotland	North	Midlands	South West	Wales	London & South East	Northern Ireland	UK
BAM FM Ltd							②	
CBES Ltd	Ø	Ø	Ø	Ø	Ø		Ø	
CBRE Managed Services Ltd	Ø	Ø	Ø	⊘	Ø	Ø	Ø	
Galliford Try Facilities Management Ltd	•				Ø	⊘		
GFM Ltd		Ø	Ø	Ø	Ø	Ø		
H&J Martin Ltd	O						Ø	
Dalkia Facilities Ltd	Ø			Ø		Ø	Ø	
Kier Places				O	Ø	Ø		
Lorne Stewart Facilities Services		⊘	O	0	Ø			
Macro	Ø	⊘	Ø		•	⊘	Ø	Ø
Morgan Sindall Property Services		⊘	•			⊘		
MTX Contracts Ltd	Ø	⊘	Ø	Ø	•		Ø	
Veolia Energy & Utility Services UK Ltd						547		
VINCI Facilities	Ø	⊘	Ø	Ø	•	⊘		•
Wates Property Services Ltd	Ø	Ø	Ø	Ø	Ø	Ø	0	

LOT 5

Soft Facilities
Management
Services up to £1m
annual Call Off
Contract Value

Core Suppliers – Soft Facilities Management up to £1m annual Call Off Contract Value

BAM FM Ltd	Core Supplier	Scotland	North	Midlands	South West	Wales	London & South East	Northern Ireland	UK
Compass Contract Services (UK Ltd	Ascot Services UK Ltd		•	Ø					
GFM Ltd	BAM FM Ltd	Ø	Ø	②	⊘	Ø	Ø	Ø	Ø
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LOT 6

Soft Facilities
Management
Services £1m+
annual Call Off
Contract Value

Core Suppliers – Soft Facilities Management £1m+ annual Call Off Contract Value

Core Supplier	Scotland	North	Midlands	South West	Wales	London & South East	Northern Ireland	UK
BAM FM Ltd	⊘	⊘	Ø	•	•	⊘	⊘	
Compass Contract Services (UK Ltd	Ø	Ø	Ø	Ø	Ø	Ø	Ø	Ø
Eric Wright FM Ltd		Ø	Ø					
Macro	•	Ø	⊘	Ø	⊘	Ø	Ø	Ø
MTX Contracts Ltd	100	⊘	Ø	Ø	Ø	⊘	Ø	⊘
				eqs				202

